employer brand research 2020



united kingdom.



human forward.

content.

- 1 introduction
- 2 results
- 3 sector insights
- 4 top employers
- 5 deep dive
- 6 methodology



introduction.



why employer branding matters.



Companies are overpaying on salaries by 10% if they don't have a strong brand.¹

50%

of candidates say they wouldn't work for a company with a bad reputation – even with a pay increase.²

agree that alignment of personal values with a company's culture is a key factor in their satisfac-tion working there.³

96%

80%

of workforce leaders agree that a strong employer brand has a significant impact on their ability to hire great workforce.⁴ As people work for cultures, not companies, their perception of you as an employer is of paramount importance. Both recruiters and candidates cite company culture as one of the most important determinants in employer choice. Also, if your culture is transparent: candidates actively research the culture of companies to understand if they'll fit. If candidates see positive employee and candidate experiences on review sites, they feel more confident submitting their resume and making a career move.

19%

Only 19% of employees globally perceive a strong alignment between what their employer says about itself and their experience working there.⁵

52%

the company's website and social media to learn more about an employer.⁶

52 % of candidates first seek out #1 obstacle to candidates in the application process is not knowing what it's like to work at an organization.⁷

#1

1-2x

Companies with a strong employer brand have a 1-2 x faster time to hire.8

76%

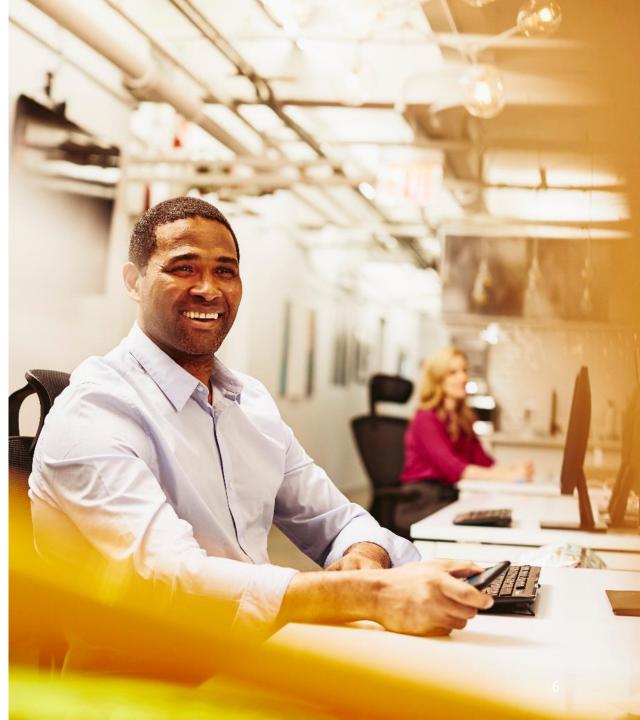
Employees who experience a strong alignment between what their employer says about itself and their experience working there are more likely to recommend their employer as a place to work.9

the employer brand roadmap.



what is the randstad employer brand research?

- a representative employer brand research based on perceptions of the general audience. Optimizing over 20 years of successful employer branding insights.
- an independent survey with nearly 185,000 respondents in 33 markets worldwide.
- the market's 150 argest amployers known by at least 10% of the population.
- provides valuable insights to help employers shape their employer brand.



33 markets surveyed covering more than 75% of the global economy.



worldwidenearly 185,000 respondents6,136 companies surveyed

sample

aged 18 to 64
representative on gender
overrepresentation of age 25 – 44
comprised of students, employed and unemployed workforce
7,264 respondents
country

online interviews
nbetween 30 december 2019 and 20 january 2020

• 16 minutes
 employer brand research 2020, report united kingdom | 7

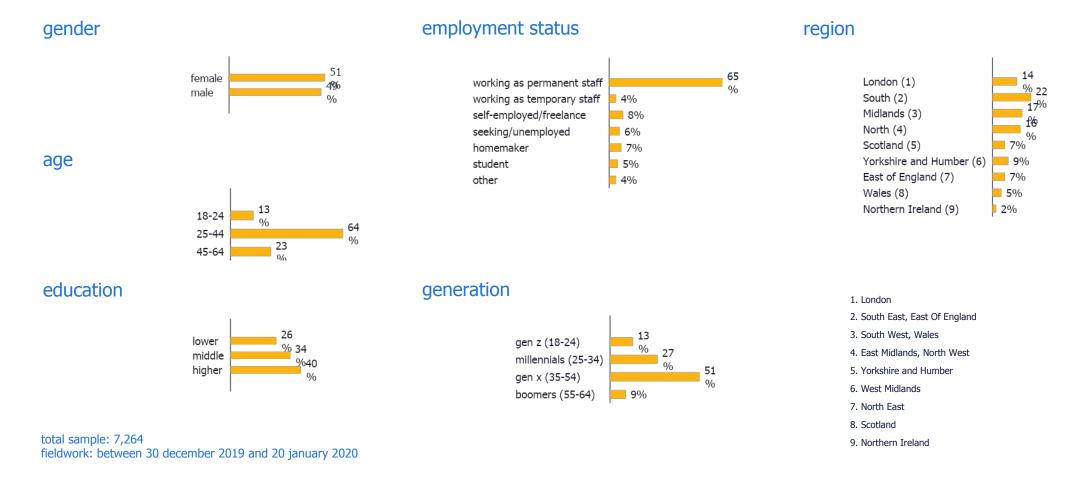
employer brand research set up.

| | 30 companies per respondent | smart sampling | drivers |
|---|--|---|---------------------------------|
| | | Each respondent is shown 30 companies. Each company is | each company is evaluated on: |
| | 'do you know this company?': determines awareness. | evaluated only by respondents who are aware of that particular brand. | 01 financially healthy |
| • | for each company known | In order to make sure that the less well known brands are assessed | 02 uses latest technology |
| | | by a sufficient number of respondents, we make use of a smart sampling method. | 03 very good reputation |
| | | more respondents in order to realize a sufficient robust sample. That way the Randstad Employer Brand Research assures dependable insights for both well known and lesser known | 04 job security |
| | 'would you like to work for this company?': determines attractiveness. | | 05 career progression |
| | | | 06 gives back to society |
| | each company known | | 07 interesting job content |
| | | | 08 pleasant work atmosphere |
| | | | 09 work-life balance |
| | rating on a set of drivers: determines reason for attractiveness. | | 10 attractive salary & benefits |
| | | | |

KANTAR

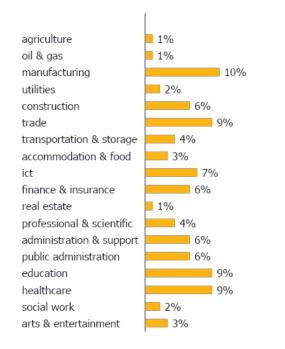
For this research, Randstad partners with Kantar, one of the world's largest insight, information and consultancy networks.

sample composition in the united kingdom socio-demographics, employment status, region.



sample composition in the united kingdom.

sector



function



25

%

base: currently employed (n=5,632)



united kingdom

EVP drivers.



employer brand research 2020, report united kingdom | 11

what potential employees want when choosing an employer.



<u>click here</u> for a breakdown of all results by socio-demographic profile and trends for the last 5 years.

united kingdom united kingdom europe 2020 2019 2018 53 % 55 % 59 50 49 % % % 47 49 % % 34 33 47 % % % 37 38 % %

perception of employer offer in the united kingdom.

Understanding the gap between what employees want and what they think employers offer provides valuable insights into building an employer brand. Furthermore, benchmarking against what employees perceive being offered by their current employer gives more context to the gaps that need to be bridged.

| evaluation of current employer. | general perception of employers in the uk. |
|---------------------------------|--|
| 1 job security | 1 financially healthy |
| 2 very good reputation | 2 uses latest technologies |
| 3 financially healthy | 3 career progression |
| 4 pleasant work atmosphere | 4 job security |
| 5 work-life balance | 5 very good reputation |
| 6 interesting job content | 6 attractive salary & benefits |
| 7 attractive salary & benefits | 7 pleasant work atmosphere |
| 8 career progression | 8 interesting job content |
| 9 gives back to society | 9 work-life balance |
| 10 uses latest technologies | 10 gives back to society |

profile of ideal employer. 1 attractive salary & benefits 2 work-life balance 3 job security 4 pleasant work atmosphere 5 career progression 6 interesting job content 7 financially healthy 8 very good reputation 9 gives back to society 10 uses latest technologies

gap between what (potential) employees seek and what employees perceive employers to offer in the uk.

Employers in a market may not always be perceived to be offering what (potential) employees are looking for. Below you see the 3 main attributes employees look for but which they believe employers do not sufficiently offer.

gap top 3

attractive salary & benefits

work-life balance

job security



what do potential employees want by generational profile.

gen z (18-24)

gen x (35-54)

40%

of the gen z's are looking for good training from their employer. This is higher when compared to millennials (35%), gen x (32%) and boomers (31%).

millennials (25-34)

39%

of the millennials seek career progression opportunities. Gen z and boomers are less interested in this offering from their employer (36% and 21%, respectively). 55%

of the gen x's find a good work-life balance a very important pull factor towards an employer. Among other generations, this factor is deemed less important (gen z - 46%, millennials – 50% and boomers – 49%).

boomers (55-64)



of the boomers are attracted to companies in a convenient location. This is less so among the other cohorts (gem z - 26%, millennials – 31%, gen x – 38%).

<u>click here</u> for a breakdown of all results by socio-demographic profile and trends for the last 5 years.

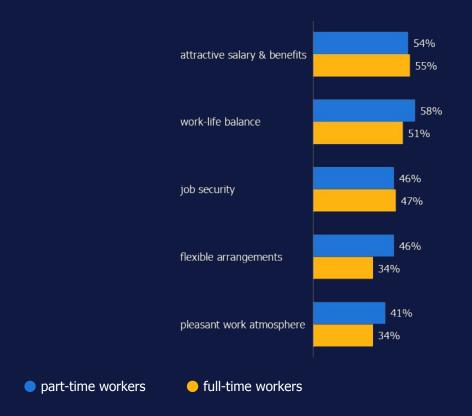


important attributes by type of contract.

 $8 \rightarrow 23\%$

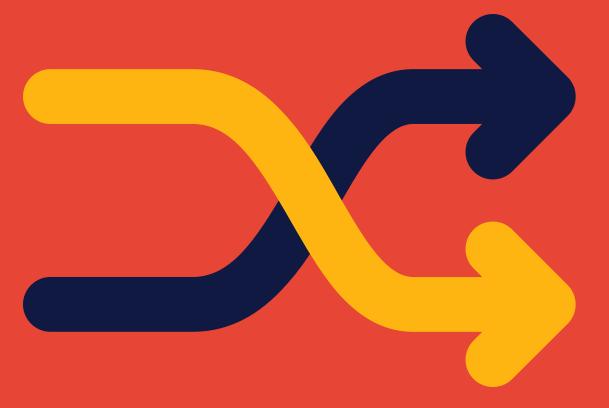
of today's workforce works part-time. (less than 30 hours per week)

most important attributes



switchers and stayers





changing employer united kingdom vs europe.

switchers: changed employer in the past year.



stayers: stayed with their employer in the past year.



intenders: plan to change employer within the next year.

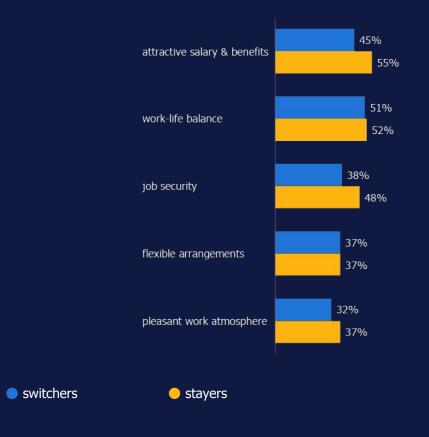




most important attributes switchers vs stayers.



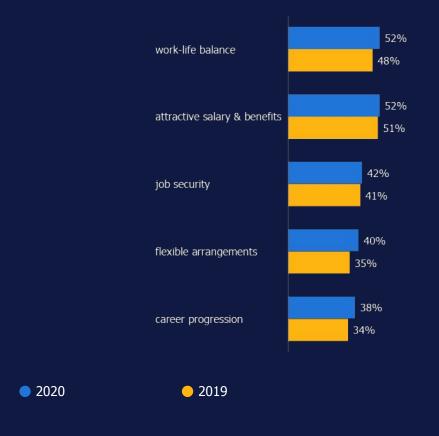
most important attributes



most important attributes intenders.

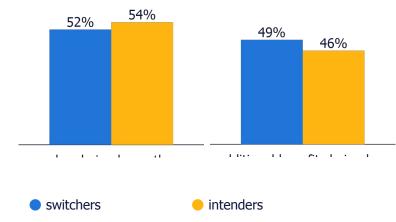


most important attributes among intenders



switchers vs intenders financial reasons.

% (completely) agrees with the statement "I changed my job or plan to do so" because of:



united kingdom

52%

is leaving or planning to do so because of a lower salary compared to elsewhere.

europe

52%

is leaving or planning to do so because of a lower salary compared to elsewhere. 46%

is leaving or planning to do so because of less attractive additional benefits compared to elsewhere.

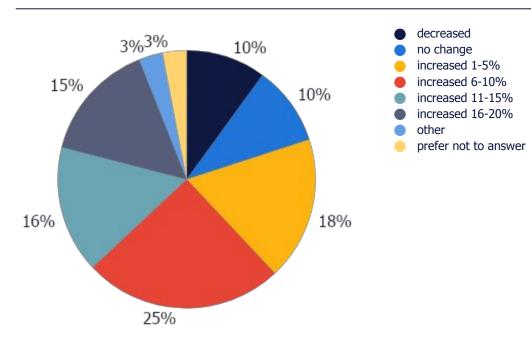
45%

is leaving or planning to do so because of less attractive additional benefits compared to elsewhere.



switching for higher salary nearly 1 in 2 switchers gets a 1 to 10% pay increase.

salary change after switch



uk

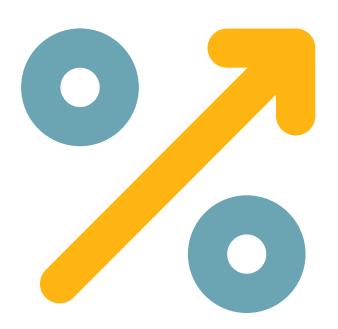


employees who left previous employer for a higher salary elsewhere saw a salary increase between 1% and 10%.

europe

39%

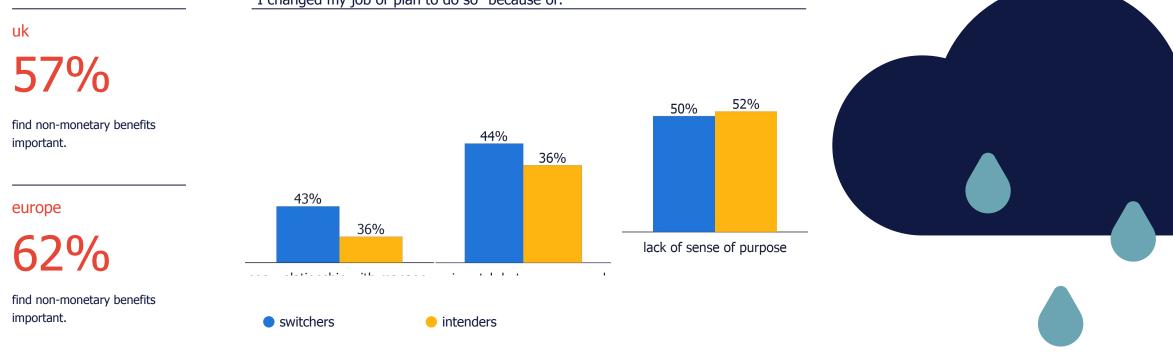
employees who left previous employer for a higher salary else where saw a salary increase between 1% and 10%.



switchers vs intenders emotional reasons.

ገበ

% (completely) agrees with the statement "I changed my job or plan to do so" because of:



reasons to leave by profile.

salary being lower than elsewhere

55%

of the **millennials** are likely to leave an employer if they receive a higher salary elsewhere. This is higher when compared to boomers (39%).

poor relationship with manager

39%

of the **millennials** agree that a poor relationship with their manager is a serious reason to consider working elsewhere. This is higher when compared to gen z (30%) and boomers (27%).

additional benefits being less attractive

51%

of the **millennials** are likely to leave their employer if additional benefits offered by other employers are more attractive. This is higher when compared to gen x (42%) and boomers (30%).

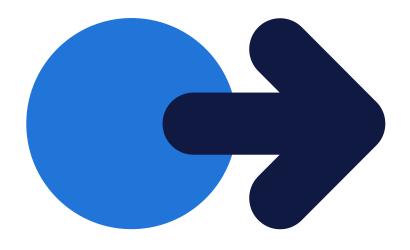
mismatch between personal and organizational values



of the **millennials** would leave their employer if the organizational values do not match their personal values. This is higher when compared to gen z and boomers (30%, respectively). lack of sense of purpose



of the **millennials** may leave or have left their employer if they lack a sense of purpose in their job. This is higher when compared to gen z (46%), gen x (50%) and boomers (42%).



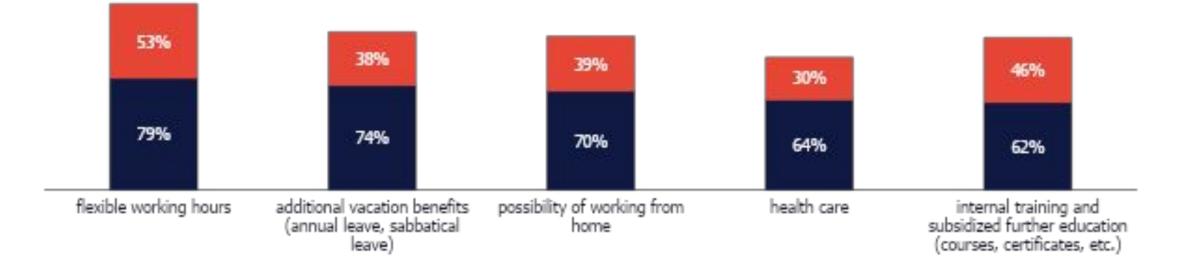
additional benefits



in focus.

employee benefits that workforce in the uk finds attractive and are received.

top 5 most attractive benefits & received



• attractive • attractive & received

click here for full results.

most attractive benefits by profile.

gen z (18-24)

gen x (35-54)

81%

51%

of the gen z's find travel insurance attractive as an employment benefit. This is higher when compared to millennials, gen x and boomers 44%, 33% and 32% respectively). of the gen x's find flexible working hours attractive as an employment benefit. This is higher when compared to gen z (72%).

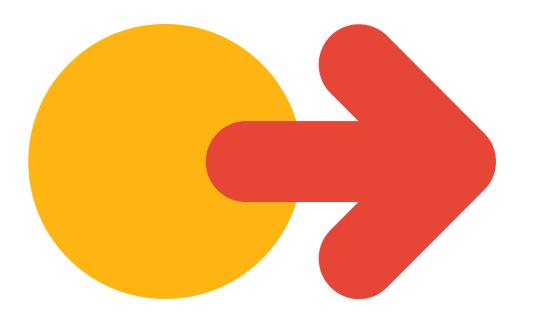
millennials (25-34)

75%

of the millennials find the possibility of working from home attractive as an employment benefit. This is higher when compared to gen z (68%), gen x (70%) and boomers (58%). boomers (55-64)



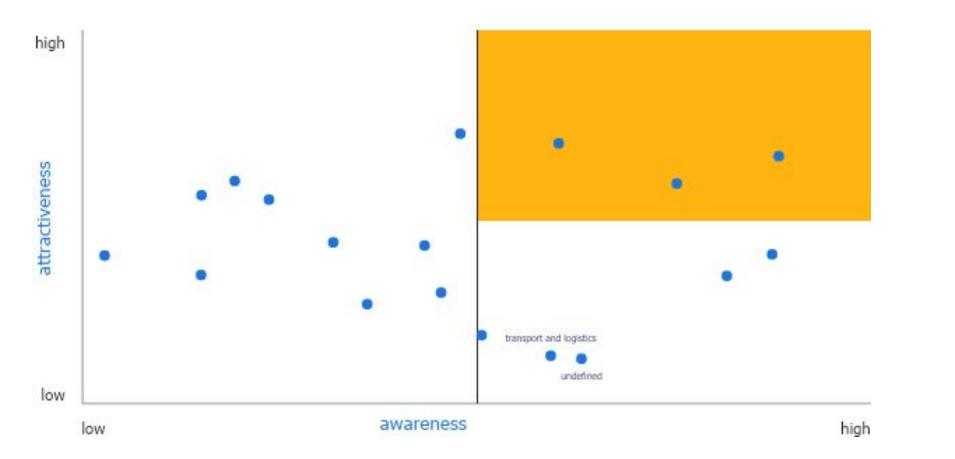
of the boomers find flexible working hours attractive as an employment benefit. This is higher when compared to gen z (72%).



sector



top performing sectors in the united kingdom by awareness and attractiveness.



high awareness Having a high awareness means that employers in the sector are widely known.

high attractiveness

A sector with high attractiveness contains more highly attractive companies than other sectors.

united kingdom's best performing companies by sector.

| 1/2 | top 3 companies | | |
|---------------------------|-----------------------------|--------------------------------|-----------------------------|
| sector | 1 | 2 | 3 |
| 01 marketing & media | Pearson | British Sky Broadcasting Group | Virgin Media |
| 02 automotive aerospace | Rolls-Royce Group | Jaguar Land Rover | BMW |
| 03 electronic engineering | Philips | Siemens | Hitachi |
| 04 professional services | IBM | Deloitte | Accenture |
| 05 it & telecom | IBM | Amazon | Oracle |
| 06 engineering | Rolls-Royce Group | BAE Systems | CATERPILLAR |
| 07 pharma life science | GlaxoSmithkline | Merck | AstraZeneca |
| 08 investment banking | OLD MUTUAL Global Investors | Barclays Investment Bank | Deutsche Bank |
| 09 fmcg | SABMiller | Mondelēz International | Procter & Gamble |
| 10 retail banking | HSBC | Barclays Bank | Nationwide Building Society |

united kingdom's best performing companies by sector. $_{2/2}$

| | top 3 companies | | | |
|----------------------------|------------------------|-----------------------|--------------|--|
| sector | 1 | 2 | 3 | |
| 11 construction | Vinci | Laing O'Rourke | Kier Group | |
| 12 business services | Royal Mail | SSP Group | Accenture | |
| 13 retail | Marks & Spencer | John Lewis | Boots | |
| 14 insurance | AXA Group | Zurich Insurance | Aon | |
| 15 mineral fuel | Glencore International | Tata Steel Europe | BP | |
| 16 utilities and energy | GE | National Grid | Severn Trent | |
| 17 leisure | Carnival UK | Merlin Entertainments | TUI Group | |
| 18 transport and logistics | Royal Mail | Network Rail | First Group | |
| | | | | |





top employers to work for in the united kingdom.

| top 10 employers 2020 top 10 employers 2019 | | 0 10 employers 2019 | |
|---|-------------------|---------------------|-------------------|
| 01 | Rolls-Royce Group | 01 | John Lewis |
| 02 | Marks & Spencer | 02 | TI Automotive |
| 03 | Jaguar Land Rover | 03 | Credit Suisse |
| 04 | Carnival UK | 04 | SSP Group |
| 05 | John Lewis | 05 | Jaguar Land Rover |
| 06 | BMW | 06 | PwC |
| 07 | IBM | 07 | BMW |
| 08 | British Airways | 08 | British Airways |
| 09 | Ford | 09 | Marks & Spencer |
| 10 | Royal Mail | 10 | Rolls-Royce Group |

united kingdom's top 3 EVP drivers of the top 5 companies.

| top 5 companies | | 1 | 2 | 3 |
|-----------------|-------------------|--------------------------|--------------------------|------------------------------|
| 1 | Rolls-Royce Group | uses latest technologies | financially healthy | very good reputation |
| 2 | Marks & Spencer | very good reputation | pleasant work atmosphere | financially healthy |
| 3 | Jaguar Land Rover | uses latest technologies | financially healthy | attractive salary & benefits |
| 4 | Carnival UK | uses latest technologies | financially healthy | very good reputation |
| 5 | John Lewis | very good reputation | financially healthy | pleasant work atmosphere |
| | | | | |

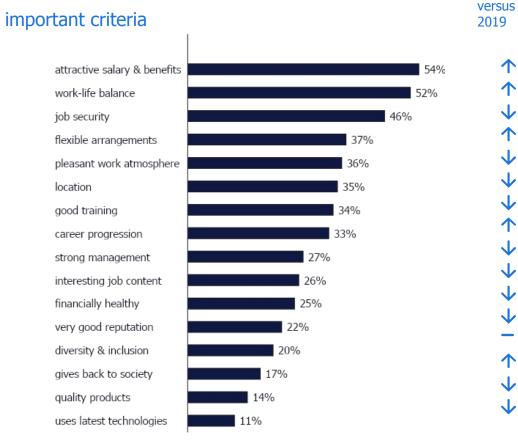
uk's top employers by EVP driver.

| EVP driver | 1 | 2 | 3 |
|------------------------------|-----------------------------|---------------------------------|--------------------------|
| attractive salary & benefits | Goldman Sachs | Rolls-Royce Group | IBM |
| career progression | BAE Systems | Deloitte | Barclays Investment Bank |
| financially healthy | Amazon | Goldman Sachs | Mondelēz International |
| gives back to society | Co-op Food | Southern Cross Healthcare Group | SSP Group |
| interesting job content | BAE Systems | British Airways | IBM |
| job security | IBM | Barclays Investment Bank | BMW |
| pleasant work atmosphere | John Lewis | BAE Systems | Rolls-Royce Group |
| uses latest technologies | BAE Systems | IBM | Rolls-Royce Group |
| very good reputation | Rolls-Royce Group | John Lewis | BMW |
| work-life balance | OLD MUTUAL Global Investors | SSP Group | Merck |

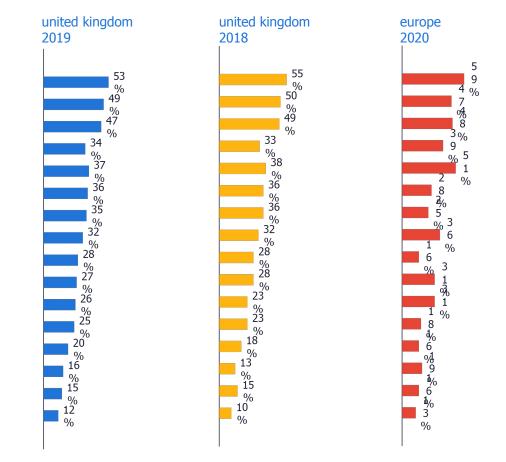
deep dive EVP drivers

2020 employer brand research.

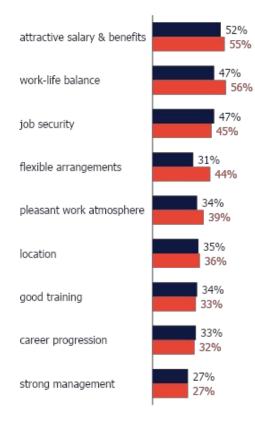
what potential employees want the most important criteria when choosing an employer.

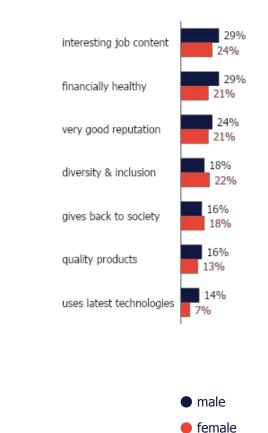


Characteristics highest rated by the labor force. Stressing these elements or improving them is critical for your EVP because they contribute most to the strength of your employer brand.

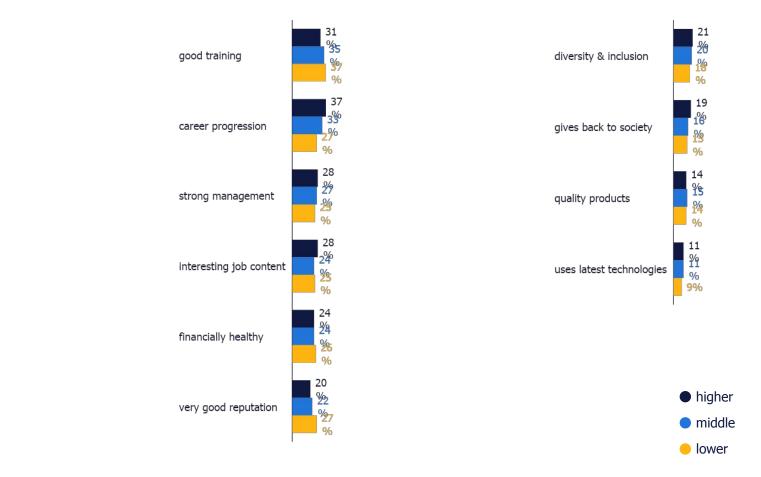


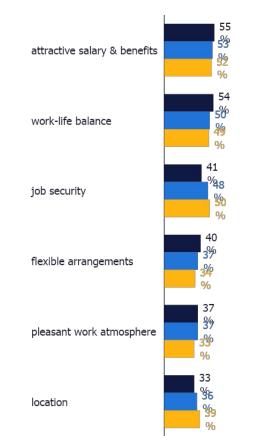
EVP driver importance by gender.



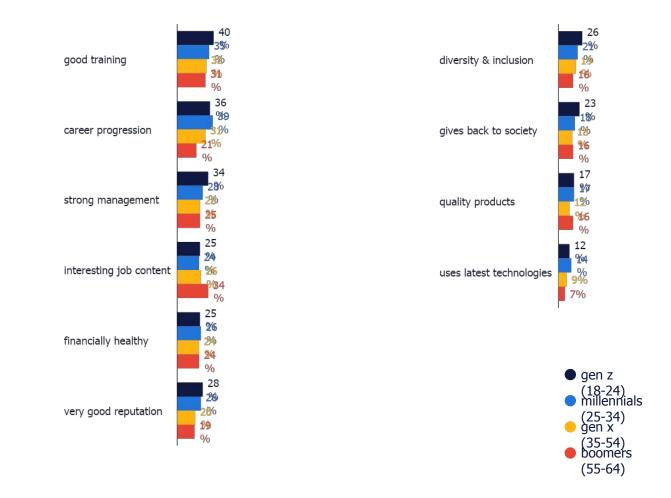


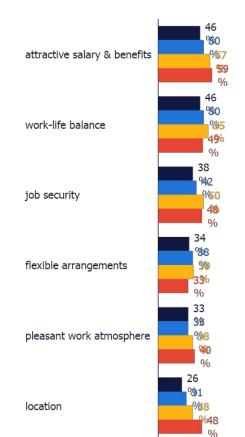
EVP driver importance by education.



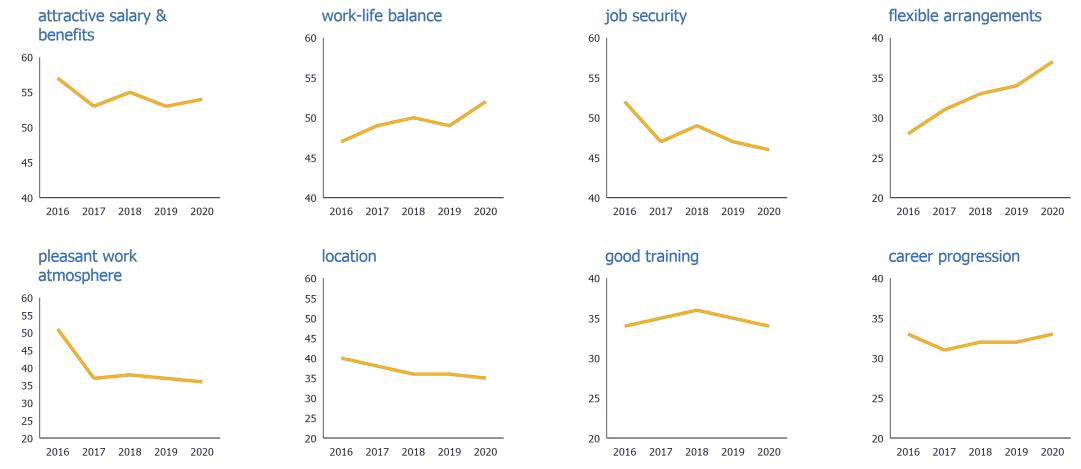


EVP driver importance by age.

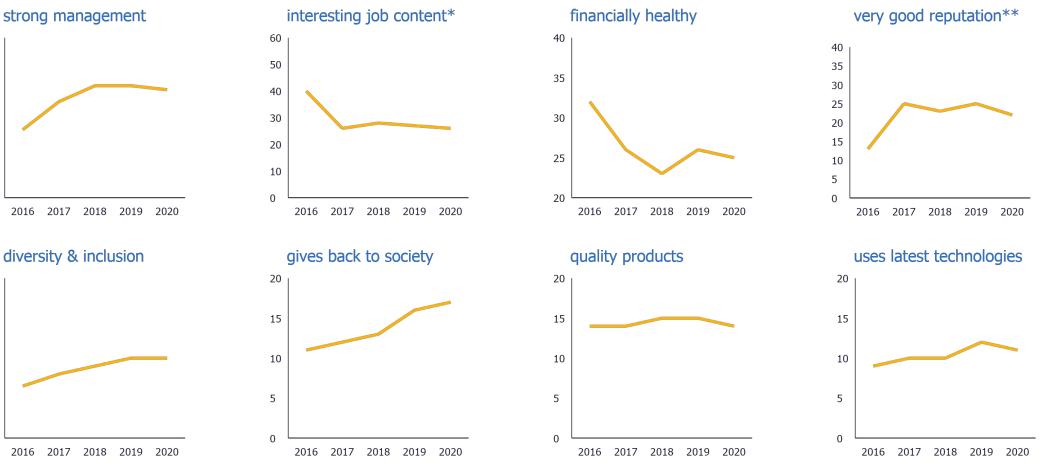




EVP driver importance trends, total.



EVP driver importance trends, total. 2/2



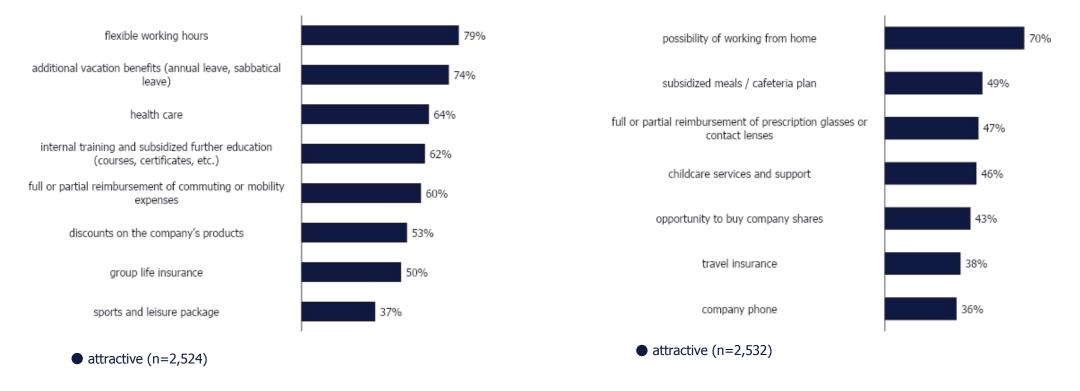
*2017: work that is stimulating and challenging **previous to 2017: strong image/strong values

deep dive employers

2020 employer brand research.

employee benefits that british find attractive.

attractive benefits



*the 15 benefits were shown randomly in two sets of 8 and 7 benefits, respectively, each set shown to 50% of the sample. For each bar chart, the base is respondents who are employed and received that particular set on the screen.

how do workers in the united kingdom find new job opportunities.

channels used to find new job opportunities

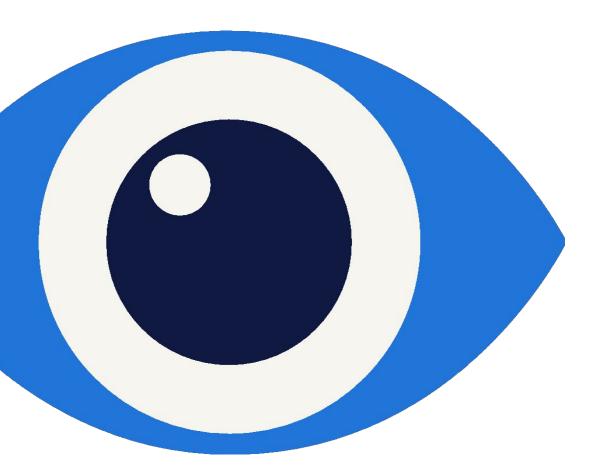
Job portals / job boards (eg. CV Library, Total Jobs, 80% Monster, Indeed.com) indeed.com 30%22% recruiters 25% 23% 18% google jobs.com 20% staffing agencies 14% monsterboard 19% 15% company career website 19% 10% sent my CV directly to local companies recruit.net 18% 13% linkedin 83% 16% facebook personal connections / referrals **9%** 10% public employment services - jobcentre plus 41% instagram **9%** 10% job fairs 33% 7% local press twitter 6% specialist and trade press 22% snapchat 19% social media • 2020 2019

employer brand research 2020, report united kingdom | 45

channels used to find new job opportunities

deep dive social media & job portals

perception of employer offer in the uk and the region.



Understanding the gap between what employees want and what they think employers offer in the united kingdom and in the region provides valuable insights into building an employer brand.

employers in the uk are perceived to offer. 1 financially healthy 2 uses latest technologies 3 career progression 4 long-term job security 5 very good reputation 6 attractive salary & benefits 7 pleasant work atmosphere 8 work-life balance 9 interesting job content 10 gives back to society employers in europe are perceived to offer.
1 financially healthy
2 uses latest technologies
3 job security
4 very good reputation
5 career progression
6 attractive salary & benefits
7 pleasant work atmosphere
8 interesting job content
9 work-life balance
10 gives back to society

uk's sectors score best on these 3 EVP drivers. $_{1/2}$

| | | top 3 EVP drivers | | |
|--------|------------------------|--------------------------|------------------------------|------------------------------|
| sector | | 1 | 2 | 3 |
| 01 | marketing & media | financially healthy | uses latest technologies | attractive salary & benefits |
| 02 | automotive aerospace | uses latest technologies | financially healthy | very good reputation |
| 03 | electronic engineering | uses latest technologies | financially healthy | very good reputation |
| 04 | professional services | financially healthy | uses latest technologies | career progression |
| 05 | IT & telecom | uses latest technologies | financially healthy | attractive salary & benefits |
| 06 | engineering | uses latest technologies | financially healthy | attractive salary & benefits |
| 07 | pharma life science | financially healthy | uses latest technologies | job security |
| 08 | investment banking | financially healthy | attractive salary & benefits | uses latest technologies |
| 09 | FMCG | financially healthy | job security | very good reputation |
| 10 | retail banking | financially healthy | uses latest technologies | career progression |

uk's sectors score best on these 3 EVP drivers. $^{2/2}$

| | top 3 EVP drivers | | |
|----------------------------|--------------------------|--------------------------|--------------------------|
| sector | 1 | 2 | 3 |
| 11 construction | financially healthy | uses latest technologies | career progression |
| 12 business services | financially healthy | uses latest technologies | career progression |
| 13 retail | financially healthy | very good reputation | uses latest technologies |
| 14 insurance | financially healthy | uses latest technologies | job security |
| 15 mineral fuel | uses latest technologies | financially healthy | career progression |
| 16 utilities and energy | financially healthy | uses latest technologies | job security |
| 17 leisure | financially healthy | uses latest technologies | career progression |
| 18 transport and logistics | financially healthy | job security | uses latest technologies |
| | | | |

methodology

2020 employer brand research.



methodology why smart sampling?

Since REBR 2017 companies are evaluated between 140 and 400 respondents. The actual number of evaluations per company depends on the awareness of the company.

The error margin is determined by the % of respondents giving a certain answer and the sample size to which the question has been asked. The highest error margin occurs when 50% of the respondents give a certain answer. The error margin is lower when 30% (or 70%) of the respondents give a certain answer.

example

140 respondents have evaluated company X. Of these 140, 50% find the company nice to work for. Taking the error margin at n=140/50% into account, the real answer lies between 42% and 58%.

400 respondents have evaluated company Y and of these 400, 50% finds the company nice to work for. Taking the error margin at n=400/50% into account, the real answer lies between 45% and 55%.

1200 respondents have evaluated company Z and of these 1200, 50% finds the company nice to work for. Taking into account the error margin at n=1200/50%, the real answer lies between 47% and 53%.

Therefore, the difference in error margin is very small between n=1200and n=400 evaluations per company (5% margin vs 3% margin at the most). As such it can be concluded that maximum 400 evaluations per company are sufficient in order to determine a reliable attractiveness per company.

In practice, this means that every company with an awareness over 35% will have max 400 respondents evaluating the company. Companies with an awareness below 35% will be evaluated by 140 to 400 people (depending on awareness).

source bibliography.

1

https://hbr.org/2016/03/a-bad-reputation-costs-company-at-least-10-more-per-hire

2 https://www.betterteam.com/blog/employer-branding

3 https://www.slideshare.net/JWTINSIDE/culture-scape-1028-sm

4

https://www.pwc.com/gx/en/ceo-survey/2015/assets/pwc-18th-annual-glo bal-ceo-survey-jan-2015.pdf

5 https://www.webershandwick.com/uploads/news/files/EmployerBrandCredi bilityGap.pdf https://business.linkedin.com/content/dam/business/talent-solutions/global/en _us/c/pdfs/ultimate-list-of-employer-brand-stats.pdf

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https://business.linkedin.com/content/dam/business/talent-solutions/global/en_us/job-switchers/PDF/job-switchers-global-report-english.pdf

8

https://business.linkedin.com/talent-solutions/blog/2011/12/whats-the-value-o f-your-employment-brand

9

https://www.webershandwick.com/uploads/news/files/EmployerBrandCredibilit yGap.pdf



Our research has many insightful, but complex insights so we'd love the opportunity to walk you through this document, share our thoughts and answer any questions you might have.

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randstad

human forward.

